

**ACTUARIES CLUB OF PHILADELPHIA MEETING**  
**May 10, 2017**  
**DoubleTree by Hilton Hotel Philadelphia Center City**  
**237 South Broad Street, Philadelphia PA**

**DATE:** April 12, 2017  
**TO:** Philadelphia Area Life, Health & Pension Actuaries  
**FROM:** Art Lucker, Secretary  
**RE:** Actuaries Club of Philadelphia Meeting - Wednesday, May 10, 2017

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Enclosed you will find the announcement and registration form for the upcoming meeting of the Actuaries Club of Philadelphia on **Wednesday, May 10, 2017**. This meeting will be held at the DoubleTree by Hilton Hotel Philadelphia Center City, 237 South Broad Street, Philadelphia, Pennsylvania, 19107.

For more information on the DoubleTree Hotel and directions, please visit their website at:  
<http://doubletree3.hilton.com/en/hotels/pennsylvania/doubletree-by-hilton-hotel-philadelphia-center-city-PHLBLDT/index.html>.

A list of the workshops being offered is attached. The meeting schedule will be:

Registration	2:30 - 5:00
Meeting workshops	
Session #1	3:00 - 3:50
Session #2	4:00 - 4:50
Cocktail Hour (cash bar)	5:00 - 6:00
Dinner & Business	6:00 - 7:00
After dinner speaker	7:00 - 7:30

Please check the Club's website for any changes to the meeting schedule. The Club's website is <http://www.phillyactuaries.org/>.

The after dinner speaker will be David Rains, FSA, MAAA who is a Vice President with Guy Carpenter & Company, LLC. David's after-dinner remarks are titled "Why Do Actuaries Make Illogical Decisions?".

The deadline to register for dinner is noon Friday May 5, 2017. We must give a final count to the DoubleTree that day, so anyone whose registration form is not received by noon on May 5 may not be able to attend the dinner, depending on how flexible the DoubleTree will be. You can always sign up for only the workshops by Tuesday, May 9th.

Please send your response to the following address:

Arthur Lucker, FSA, MAAA  
INS Consultants  
419 S. 2nd Street, Suite 206  
Philadelphia, PA 19147  
e-mail: [ALucker@insconsultants.org](mailto:ALucker@insconsultants.org)  
Fax: 215-627-7104  
Phone Number: 215-625-9877

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**Workshop Schedule**

Session # 1: 3:00 - 3:50

**WORKSHOP 1H:**

**Topic:** Long Term Care Financing, Experience and Trends.  
**Speaker:** Andrew Dalton, FSA, MAAA - Principal, Milliman

**WORKSHOP 1L:**

**Topic:** Life Insurance and SPIAs: A Happy Marriage that will last a lifetime....literally!  
**Speaker:** Jason Goldstein, ASA, MAAA, RICP - CLEARPATH Financial

**WORKSHOP 1P:**

**Topic:** Settling Pension Liabilities.  
(Attendees will receive one hour of EA continuation education credit. Final core vs. noncore determination will be made based on actual content.)  
**Speaker:** Steven Pribis, FSA, EA - Chief Actuary, Dietrich & Associates, Inc.

Session # 2: 4:00 - 4:50

**WORKSHOP 2:**

**Topic:** What Does It Mean for an Actuary to Act "Professionally"?  
**Speaker:** Albert J Beer, FCAS, MAAA  
Professor of Risk Management, Insurance and Actuarial Science  
St. John's University

*The Actuaries Club of Philadelphia believes in good faith that any presentation made at a Workshop for this meeting constitutes an Organized Activity as defined by the current Academy Qualification Standards. Please visit [www.actuary.org/qualstandards/](http://www.actuary.org/qualstandards/) for further information.*

**WE NEED VOLUNTEERS!!** The Club is looking for new Officers, Board Members and program chairpersons for the 2017-2018 year. If you are interested and need more information please contact Parul Bhatia at [parul.bhatia@voya.com](mailto:parul.bhatia@voya.com). Also, contact Parul if you are interested in conducting workshops at future Club meetings.



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**REGISTRATION AND CANCELLATION DEADLINE: Friday May 5, 2017 - 12:00 NOON**  
 (We may not have the ability to add to the count of people for dinner after this date. You can always sign up for the workshops only by Tuesday, May 9th).

PLEASE MAIL, FAX OR EMAIL YOUR REGISTRATION FORM BY THIS DATE

PAYMENTS USING PAYPAL OR FROM CORPORATE ACCOUNTS MAY FOLLOW SEPARATELY, IF NECESSARY



Name: \_\_\_\_\_ Company: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Email: \_\_\_\_\_

	<u>Member Fees</u> <sup>1</sup>	<u>Non-member Fees</u> <sup>2</sup>	<u>Reduced Fees</u> <sup>3</sup>
Dinner & Workshops	( ) \$115	( ) \$130	( ) \$85
Workshops Only	( ) \$70	( ) \$85	( ) \$50
Dinner Only	( ) \$95	( ) \$110	( ) \$75

<sup>1</sup> ACP members. Also includes working actuarial students and members of ASPPA.  
<sup>2</sup> Consult our website for membership information.  
<sup>3</sup> Includes retired or out-of-work members, Members attending their first ACP meeting, Professors in College/University Actuarial programs and State Insurance Department Employees.

Check below if:  
 Retired: \_\_\_\_\_ Out of work: \_\_\_\_\_ First meeting as club member: \_\_\_\_\_  
 Professor in College/University Actuarial program: \_\_\_\_\_  
 State Insurance Department Employee: \_\_\_\_\_  
 Member of the ASPPA Benefits Council of the Delaware Valley: \_\_\_\_\_

Please check one of the following:

- ( ) Payment for meeting fee is enclosed.
- ( ) Payment for the meeting fee will follow in the mail.  
 (e.g. for members with payments from corporate accounts).
- ( ) Payment is being made through Pay Pal. (designate payment to [payments@phillyactuaries.org](mailto:payments@phillyactuaries.org))  
 E-mail address used on PayPal account: \_\_\_\_\_
- ( ) Payment is being made using a credit card through Pay Pal.  
 Go to the Club's website: <http://www.phillyactuaries.org/>. Click on "Make a Payment". Click on .  
. You will be re-directed to the PayPal website. You do not need to have a PayPal account but payments will be processed by PayPal. Please read the User Agreement and Privacy Policy at the bottom of the PayPal screen.

**Note.** Checks should be made out to "Actuaries Club of Philadelphia". If paying by PayPal or credit card, you still need to complete pages 3 and 4 of this form and send to Art Lucker so that he knows you will be attending. Art's e-mail address is [alucker@insconsultants.org](mailto:alucker@insconsultants.org).

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Dinner Entrees

*(All dinners will include a salad and assortment of mini French pastries for dessert.)*

- \_\_\_\_\_ Grilled Hanger Steak with creamed kale, spicy sweet potatoes.
- \_\_\_\_\_ Crispy Local Chicken with maple mustard, brandied cherries, pommes purée, pork belly greens.
- \_\_\_\_\_ Wild Salmon with charred tomato, sweet corn risotto, broccolini.
- \_\_\_\_\_ Mushroom Farm with braised pistachios, grilled radish, water chestnut, kale cake (Vegetarian Entrée)

Workshop Choices:

Workshop #1

Workshop #2

1H. \_\_\_\_\_

2. \_\_\_\_\_

1L. \_\_\_\_\_

1P. \_\_\_\_\_

For directions to the DoubleTree hotel:

<http://doubletree3.hilton.com/en/hotels/pennsylvania/doubletree-by-hilton-hotel-philadelphia-center-city-PHLBLDT/maps-directions/index.html>

Please send your response to:

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Instructions for Pay Pal

- Go to [www.paypal.com](http://www.paypal.com).
- Sign up or log into your account. It is not necessary to verify with a bank account.
- If needed, add a credit card to raise limit. Enter all credit card details to complete task.
- Select "Send Money" option.
- Recipient's e-mail (Actuaries Club of Philadelphia account) is:  
[payments@phillyactuaries.org](mailto:payments@phillyactuaries.org).
- Enter amount of meeting fee according to the announcement details.
- Type is Service.
- Subject: e.g. Actuaries Club of Philadelphia Meeting  
**DATE** e.g. May 10, 2017
- Note is fee class according to announcement (ex., Dinner & Workshop; Dinner only - College Students; Dinner & Workshop - New Member attending 1<sup>st</sup> meeting, etc.)
- Check Payment Details and Send Money (No Shipping Address required).

On meeting announcement, check "Payment is being made through Pay Pal" and include the e-mail address that is used for your Pay Pal account.

If paying by PayPal, you still need to complete pages 3 and 4 of this form and send to Art Lucker so that he knows you will be attending. Art's e-mail address is [ALucker@insconsultants.org](mailto:ALucker@insconsultants.org).